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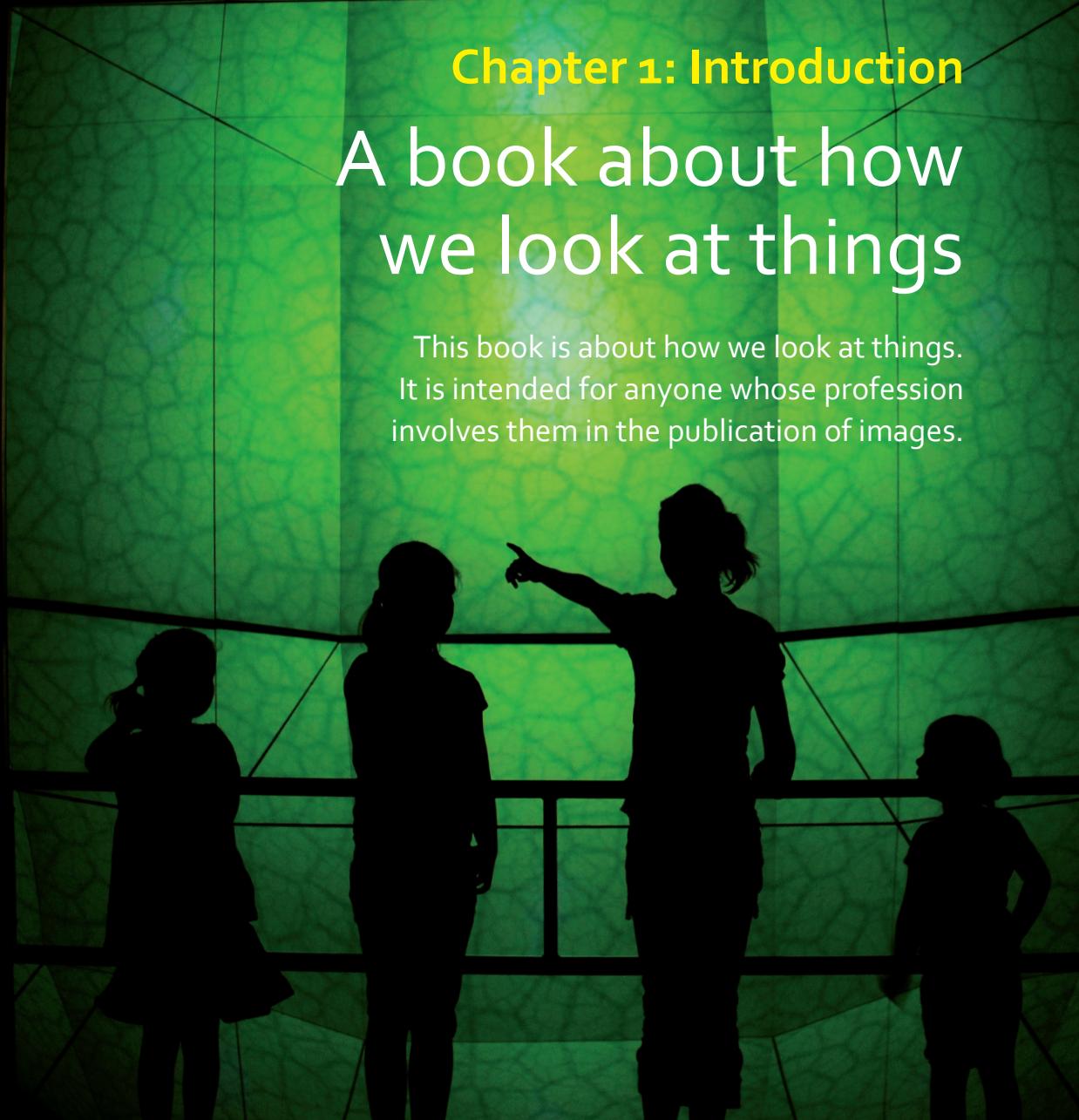
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## Chapter 1: Introduction

# A book about how we look at things

This book is about how we look at things.  
It is intended for anyone whose profession  
involves them in the publication of images.





Anyone who creates a page for a magazine, makes a PowerPoint presentation, writes a brochure, designs a poster for a presentation or has to dream up an idea for an infographic comes up against the same questions:

- Why should I position this photo here rather than there?
- Maybe I should use a completely different photo?
- Which background color should I use for my presentation?
- What is the difference between laying out a magazine page and designing an Internet page?
- Which photo would best illustrate this article?
- Which is clearer: a serif letter or a sans serif one?
- Does it matter how I crop the photo?
- What would be a good color for this graph?
- Is it better to use a table for these figures or a graph?
- Is it more effective to visualize this information as an infographic?
- How far should I go with editing photos, and how can I justify it?

This book aims to provide answers to these kinds of questions – and much more. At the same time the book is intended not only for those who make images, but also for those who use them. Our society is inundated with images, as an effect partly of computers and partly digital cameras. This book aims to give the user a helping hand with interpreting images: do you really understand what the maker of the images is trying to say?

### 1.1 *What this book is*

The prime aim of *Visual Language – Perspectives for both makers and users* is to teach the reader how to look: to make him or her aware of differences in images, colors and shapes. In the first place, any reader who works his way through the book will – we hope – look differently at images in publications and will be able to make more reasoned choices in favor of one photo or one layout above another.

In the second place, this is a practical book about the use of images in different media, both old and new. It provides the reader with ideas and practical tips interwoven with handy facts and tips. For the reader who wants to take the study of visual language further, the first three chapters are devoted to explaining the underlying theory and compiling a bibliography that can help you on your way.

Part of the exhibition on  
Conversations in Natural  
History Museum Naturalis in  
Leiden. Images are projected  
onto mirrors to create an  
ingenious effect of depth.  
(Fig. 1.1)

## 1.2 *What this book is not*

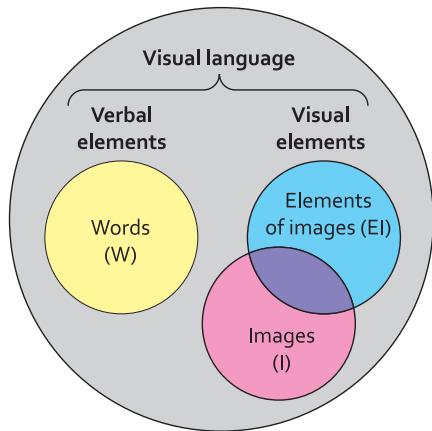
It is not a technical manual for designers or photographers, nor is it a set of instructions for Adobe Photoshop, InDesign or Illustrator. It is not a technical book about printing processes and resolutions (although we may indirectly refer to these issues). Neither is it a theoretical treatise on visual language, nor a study of the current state of affairs in scientific research on the field, even though we do discuss the underlying theory.

## 1.3 *What do we mean by images?*

A book about visual language cannot avoid giving a definition of what is meant by the term 'image'. In this book we use 'image' to refer to all communication instruments that are not primarily text, that reach us by means of a two-dimensional medium (including, for example, film but excluding architecture or sculpture), and that have a primarily communicative-rhetorical function.

## 1.4 *Not primarily text*

By now it will be clear that this book is not about verbal (spoken or written) language, but visual language, although there are, of course, countless phenomena, such as pictograms or symbols, that occupy a position somewhere between text and image. Graphs and tables (chapter 12) and infographics (chapter 13) make use of both text and images.

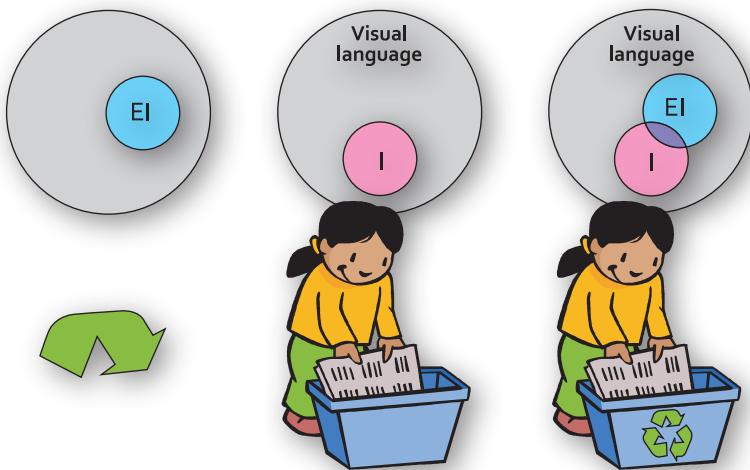


↑ Visual language refers to the integration of images and elements of images (visual elements) and words (verbal elements) into a single unit of communication. (Fig. 1.2)

→ With visual communication you naturally think first of images (I). Without the integration of elements of images (EI) and words (W), what you have is visual art or just a picture, and there is often no question of visual communication.

Words shape communication in terms of conceptual messages. They provide the possibility of naming, defining and classifying visual elements and abstractions. 'Elements of images' (points, lines including arrows, regular or irregular shapes and all negative space in between) differ from images; they are more abstract. They have been used for centuries, combined with words to form diagrams.

The verbo-pictorial elements of section 6.7 are exciting intermediate forms between words and images. (Fig. 1.3)



The emphasis on images does not mean that text plays no part in this book. It does, but always in conjunction with images. For example, how does the image relate to the text (section 1.6)? And what is the visual effect of the text as it is laid out on the page as a whole?

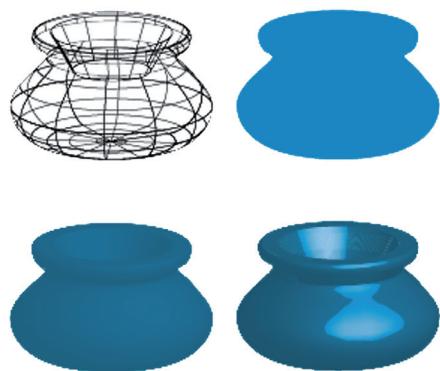
When we talk about images, we mean images in the media: photos and other pictures on web pages, in newspapers and magazines, on advertising billboards, in museums and exhibitions, on TV, in PowerPoint presentations, etc.

What all these images have in common is that they reach us via a two-dimensional medium: paper, computer screen, beamer, billboard, etc. By 'image' we are not referring to spatial images, but three-dimensional representations that reach us by means of a flat plane.

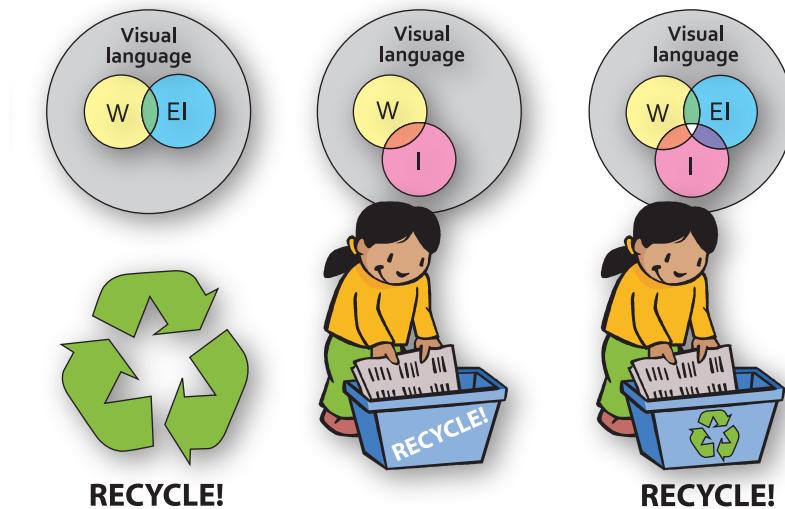
## 1.5 Making shapes: 2D and 3D

Visual communication is, as we say, constructed through shapes. This concept of 'shape' is something we have to be rather careful about. The individual elements of an image are shapes but a whole image (a whole composition of visual elements) can also have a shape (see chapter 7). Text can even be laid out in a particular shape.

In the two-dimensional media addressed in this book, shapes can acquire the suggestion of a third dimension. They gain a virtual volume through the addition of shadows and highlights (see the images on these pages and chapter 9).



↑ An example of rendering in Adobe Illustrator. The suggestion of volume is generated by light and shadow and by shortening the shapes. (Fig. 1.4)



→ Geon rendering: ball, cone, cylinder, toroid (like a rubber ring for swimming) and a flat box.

(Fig. 1.5)



You should also be wary of underestimating the effect of shapes that seem to be a perspectivist variation on other shapes. Take the blue pot in Fig. 1.4, for example. The opening is oval-shaped, but you think you are looking at a circle that has been drawn in perspective: you are looking at it from a side view, which has the effect of 'shortening' the circle (see chapter 4).

Irving Biederman (1987) describes the different three-dimensional shapes that people are able to distinguish. He mentions as many as 36 different so-called geons: for example, cube, bar, column, rod, pyramid, sphere, cone. Every conceivable more complex structure can be made from these geons. These geons are often used by makers of computer games and virtual-reality environments. They construct figures out of different elements, like puppets, with the geons as parts that can be moved by computer.

This is known as geon rendering: digitally ascribing visual characteristics (color, structure, texture, luster, tint) to geons. This page shows a rendered image (Fig. 1.5). Design software like Adobe Illustrator makes use of rendering, as can be seen in the illustrations on the preceding page (Fig. 1.4).

## 1.6 The power of an image with text

It is a misunderstanding to assume that visual language is only about images. A graph with no explanatory text and figures along the axes is incomprehensible. Just about every infographic needs explanatory text, words and sentences to point the reader in the right direction. Without a caption, a photo is nothing more than simply a picture. Visual communication can therefore be said to be the integration of images and elements of images (visual elements) and words (verbal elements) to make up a unit of communication (Horn 1999).

Text can alter the meaning of images. This fact is deliberately applied in pastiches and parodies (section 6.8). Take, for example, this cartoon about Iwo Jima (Fig. 1.6).

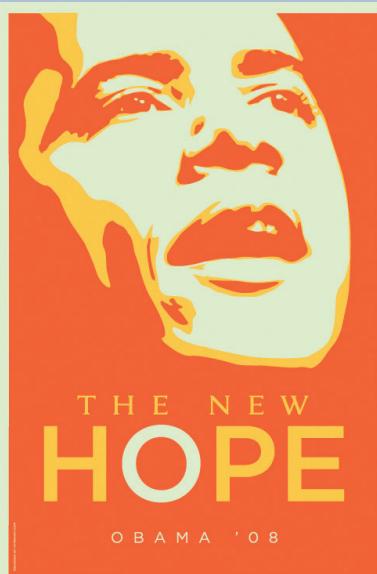
Good examples of texts that influence images – also types of pastiche – are something you come across during the period leading up to national elections. Presidential candidate Barack Obama appeared on a series of brilliant posters bearing the words ‘HOPE’ or ‘CHANGE’ (Fig. 1.7). Variations on the message were not slow in appearing. On a similar poster Obama was presented as a communist. On yet another variant the word ‘HOPE’ was transformed into ‘NOPE’. It can also work the other way around: images can give text a

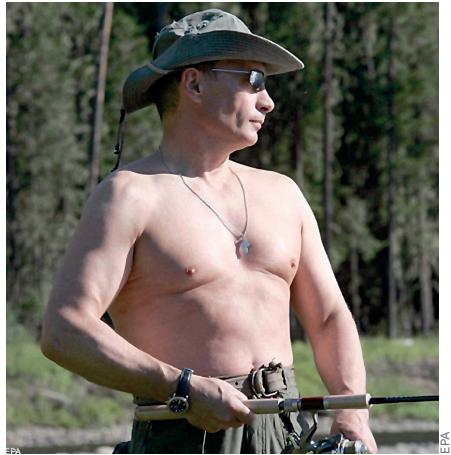


DAVE GRANLUND © www.davegranlund.com

↑ For patriotic Americans the conquest of Iwo Jima on 23 February 1945 was a heroic moment. So much so, that in Washington, capital of the US, a statue has been dedicated to this historic event. This cartoon text gives a good insight into the chauvinism of the average ‘Yankee’. (Fig. 1.6)

↓ ‘HOPE’, ‘NOPE’ or ‘COMMUNIST’ American presidential election posters from 2008, where the text makes all the difference. (Fig. 1.7)





↑ The photo of Russia's most powerful man, Vladimir Putin, baring his muscular torso gives a different complexion to an article on the foreign policy of the world's largest country: this Russian

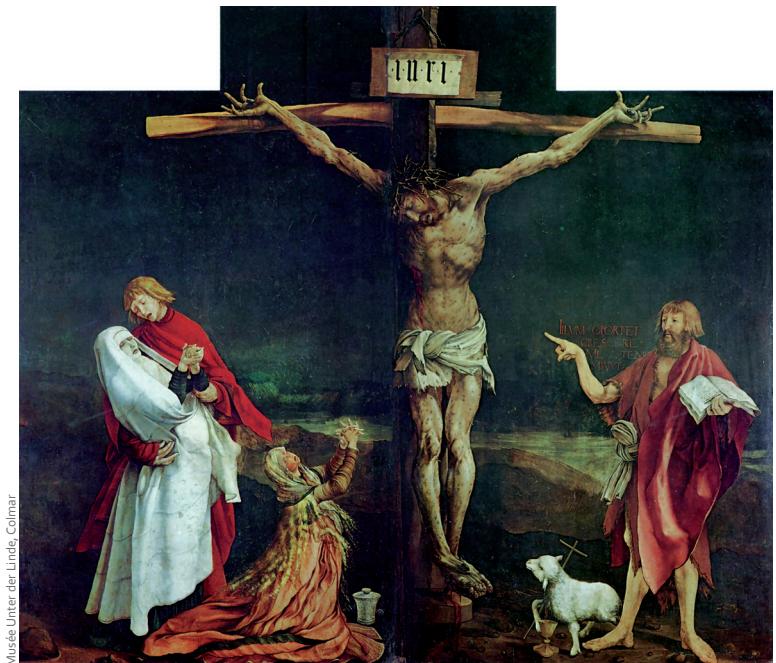
he-man won't be pushed around. (Fig. 1.8)

completely different meaning. A photo of a laughing councillor in an article in the local newspaper, when the article contains strong criticism of the councillor in question, has a completely different effect than an image where the councillor is sitting at his desk with a serious expression on his face. The ethos (see section 6.4) of the former French President Sarkozy with his second wife, Carla Bruni, at his side is different from a photo where the attractive singer is not present. Or take this photo of Vladimir Putin ([Fig. 1.8](#)).

### 1.7 Communicative-rhetorical

Obviously, aesthetic images – images that are about beauty, about art – are subject to very different requirements than images that are intended to communicate or persuade. For this reason, we will leave to one side Henry Moore's sculptures or Rembrandt's paintings and the decorative work of Moorish temples, although we will show a number of works of art as interesting examples of rhetoric and semiotics, such as the painting below,

The communicative-rhetorical function gives us a normative framework. For each image you can ask yourself: is it clear and con-



→ An image can appeal to your emotions, in order to persuade you of a particular message. For example, this painting by Matthias Grünewald – the central element of the Isenheim altar. Its aim is to show the observer how Jesus died for mankind. More information about images that persuade in Chapter 2. (Fig. 1.9)

vincing? The first of these seems to be a condition for the second: what you don't understand can hardly convince you. If your objective is to inform, you can sometimes be convincing without being absolutely clear.

### 1.8 Three theoretical schools

In the course of the years, through our teaching we have gathered many examples of images and visual language. We looked for a theory that could bring together all these examples and insights. With a book like this one you always want to give answers to such questions as:

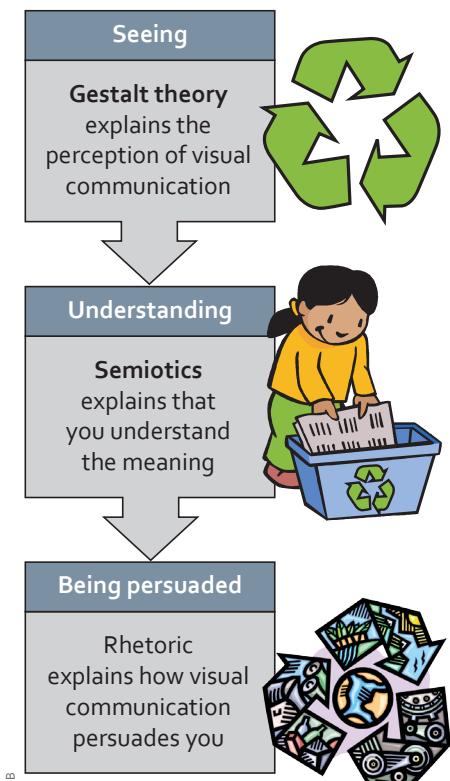
- 'Why is this clearer than that?';
- 'Why is this image more appealing than that one?';
- 'Why do most people find this more beautiful/more pleasant than that?'; and
- 'What do I want my illustration to achieve?'.

You would like to find one theory that firstly underpins the choices that you make, secondly offers a normative framework for what may or may not work, and thirdly also provides a conceptual apparatus for talking meaningfully about images.

We have not managed to identify a single theory that unites all of this. Every theory we have come across addresses specific, often rather limited, aspects of visual language. This book aims to give a broader and more general set of guidelines.

What we did establish was that in the separate parts of this book we have looked at our material from the viewpoint of three different theoretical 'schools'. Not all three at the same time: in one instance, one particular approach was appropriate, and in another chapter a different approach applied. But we did come across three key groups of ideas that could theoretically underpin the content of this book.

The three 'schools' that we touch on here are *Gestalt theory*, *semiotics* and *modern rhetoric*; dissimilar and incomparable concepts, the one more theoretical than the other, but all three valuable for our purpose. They offer a range of insights that can provide an explanatory and normative framework with the necessary depth for the content of this book.



↑ Applying these three theories ensures that the message will be properly interpreted (Gestalt theory), and understood (semiotics) and that it will persuade the reader (rhetoric). (Fig. 1.10)